

HISID OPERATED MARINA - 2009

Income

Gross Concession Sales	\$124,159.00
Gross Slip Fees	\$150,389.00
Income Total:	\$274,548.00

Expenses

Concession Set-Up Expenses	\$20,300.00
Fuel	\$36,900.00
Wages (includes burden)	\$91,043.65
Insurance	\$5,000.00
1st year payments/interest on boats	\$53,800.08

Misc. Equipment for Boats	\$8,000.00
Boat Registration	\$194.00
Supplies	\$500.00
Dues & Fees	\$150.00
Licenses -	\$500.00
Utilities - Marina	\$3,500.00
-Parking Lot	\$1,479.00
Telephone -	\$2,500.00
Postage -	\$350.00
Parts & Materials Used	\$1,000.00
Equipment Repair	\$5,000.00
Purchased Services	\$10,000.00
Building Repair & Maint.	\$4,500.00
Pest Control	\$250.00
Dumpster	\$1,225.00
Corps Lease (2.2% of sales)	\$6,040.06
Fishing License Bond	\$2,500.00
Misc. Maint.	\$5,000.00
Cleaning Supplies	\$675.00

Expense Total: \$260,406.79

Capital Improvements	
Floatation Replacement	20,000.00

Expenses w/CI 280,406.79

Net Income -5,858.79

MARINA - LEASED OPERATION

Budget by Line Item - 2009

Income

<u>Acct #</u>	<u>Description</u>	
4205	Marina Income	149,009
	Income Total:	149,009

Wages / Burden

<u>Acct #</u>	<u>Description</u>	
5000	Wages	0
5001	Burden	0
	Wage/Burden Total:	0

Operation & Maintenance

<u>Acct #</u>	<u>Description</u>	
5010	Supplies	0
5020	Dues & Fees	150
5050	Utilities	1,479
5305	Parts/Matrls	0
315	Equipment Repairs	500
5400	Purch Service	60,530
5550	Bldg Repair & Maint	4,500
	O&M Total:	67,159

Expense Total: 67,159

Net 81,850

Capital Improvements

Floatation Replacement	20,000
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Net w/CI 61,850

CONCESSION SALES

<i>Boat Rentals</i>	Est. # of Times Rented	Rental Rate	
Pontoon Boat #1	45	\$89.00	\$4,005.00
	30	\$159.00	\$4,770.00
	10	\$269.00	\$2,690.00
Pontoon Boat #2	45	\$89.00	\$4,005.00
	30	\$159.00	\$4,770.00
	10	\$269.00	\$2,690.00
Pontoon Boat #3	25	\$89.00	\$2,225.00
	20	\$159.00	\$3,180.00
	8	\$269.00	\$2,152.00
Pontoon Boat #4	25	\$89.00	\$2,225.00
	20	\$159.00	\$3,180.00
	8	\$269.00	\$2,152.00
Ski/Fish Boat	40	\$116.00	\$4,640.00
	20	\$198.00	\$3,960.00
	10	\$365.00	\$3,650.00
Ski/Fish Boat	40	\$116.00	\$4,640.00
	20	\$198.00	\$3,960.00
	10	\$365.00	\$3,650.00
			\$58,539.00
<i>Fuel</i>			
87 Octane - 2,000 gallon tank			
18,000 gallons	2.59		Sales \$46,620.00
<i>Misc.</i>			
Misc. Sales (merchandise, food, beverage)			\$17,000.00
Misc. Bait Items			\$1,000.00
Fishing License			\$1,000.00
			<u>\$124,159.00</u>

MARINA SLIP INCOME

Yearly Slips - 2009

24	10x28	1,069.50	\$25,668.00
24	20x30	1,142.50	\$27,420.00
120	10x20	780.25	\$93,630.00
4	10x20 (uncovered)	572.75	\$2,291.00
			<u>\$149,009.00</u>

Overnight Slips		Guestimated Rentals	
8	covered	12.00	40 \$480.00
12	uncovered	12.00	75 \$900.00
			<u>\$1,380.00</u>

\$150,389.00

WAGES

	Annual	PR Tax	FUTA	SUTA	Retirement	Health Ins.	
Marina Manager	35,296.00	2,700.14	80.00	230.00	1,764.80	8,100.00	
Marina Clerk	24,340.00	1,862.01	80.00	230.00	1,217.00	8,100.00	
Part Time Seasonal*	2,120.00	162.18	16.96	48.76			
Part Time Seasonal*	2,120.00	162.18	16.96	48.76			
Part Time Seasonal*	2,120.00	162.18	16.96	48.76			
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	65,996.00	5,048.69	210.88	606.28	2,981.80	16,200.00	91,043.65

*20/hrs/week/June,July,August @ \$8/hr

Marina Expenses

Wages \$91,043.65

Rental Boats - Pontoons estimated @ 23,425 each; Ski/Fish boats estimated @ 25,215 each.
7.5% Interest rate; 30 mos.; monthly payment on 6 boats - \$4,483.34

	<i>Price</i>	<i>Interest</i>	
4 Pontoon Boats	\$93,700.00	\$11,227.50	
2 Ski/Fishing Boat	\$50,430.00	\$3,021.36	
	\$144,130.00	\$14,248.86	\$158,378.86

1st year payments/interest on boats
\$4,483.34/month \$53,800.08

Misc. Concession Set-Up Expenses

Computer System	\$1,500.00
Cash Register	\$600.00
Credit/Debit Card Machine	\$500.00
Coolers	\$3,200.00
Merchandise Display Racks	\$2,500.00
Inventory - Merchandise	\$10,000.00
Misc.	\$2,000.00
	<u>\$20,300.00</u>

Fuel

18,000 Gallons Fuel @ 2.05 \$36,900.00

Insurance \$5,000.00

Misc. Expense Listing (items in bold are expenses already in HISID Marina budget)

Misc. Equipment for Boats	\$8,000.00	(life vests, ski ropes, paddles, etc.)
Boat Registration	\$194.00	
Supplies	\$500.00	
Dues & Fees	\$150.00	
Licenses -	\$500.00	
Utilities - Marina	\$3,500.00	
Parking Lot	\$1,479.00	
Telephone -	\$2,500.00	
Postage -	\$350.00	
Parts & Materials Used	\$1,000.00	
Equipment Repair	\$5,000.00	(500 in HISID 09 Budget)
Purchased Services	\$10,000.00	
Building Repair & Maint.	\$4,500.00	
Pest Control	\$250.00	
Dumpster	\$1,225.00	
Corps Lease (2.2% of sales)	\$6,040.06	
Fishing License Bond	\$2,500.00	
Misc. Maint.	\$5,000.00	
Cleaning Supplies	\$675.00	
	<u>\$53,363.06</u>	
Expenses	\$260,406.79	

Capital Improvements- Floatation \$20,000.00

Expenses w/CI \$280,406.79